



Join Us!

India's fastest growing logistics network

19000+
Pincodes

180+
Countries

Distribution Details Business Prospectus

Head office:

Speeder Shipping Services Private Limited
Embassy tech village, L Block, Bellandur,
Bangalore, Karnataka - 560103

Call
91173
81173

Why Select Logistics Business?

It is the only industry with multiple benefits



Courier Business - Always in demand!!!

~~No Shutdown!~~
~~No Lockdown!~~
~~No Crisis!~~



Beauty & Wellness
\$9+bn

Drop Shipping
\$60+bn

Retail Food Outlet
\$120+bn
































Courier & Cargo
\$360+bn

INVEST IN LOGISTICS - FASTEST GROWING INDUSTRY

**LOWEST INVESTMENTS -
INVENTORY LESS - RISK FREE**

Comparison Courier Industry vs others



	 Courier	Food	Apparels	Laundry	Rental
Recession Proof (High - Business will have demand during recession)					
Inventory Risk (Low - No stock to hold, so minimal chances of Losses)					
Trend Effect (Low - Trend change will not affect the business)					
Expansion (High - Easy expandable across anyplace)					
Maintenance (Low - No big training or maintenance needed all time)					
Competition (Average - High demand but supply of service is less)					

About Speeder Couriers



"Speeder Couriers" is the trademark & brand name of Speeder shipping services private limited.

Speeder Couriers is an ISO 9001:2015 certified company. We are also recognized by Government of India under startup India scheme.

We are a tech based logistics startup company from Bangalore, India.

Speeder Couriers is the only company in India with multi-logistics services. We have wide range of coverage starting from Kashmir to Kanyakumari.

We are covering 19000+ pincodes in India with 2000+ distributors & with our last mile partnership companies.

We are also offering Export & Import services covering 250+ countries.



Most promising
Logistics company in South
Won @ Sahara Star, Mumbai - 2022



OUR MOBILE APP

With Industry's new loaded features

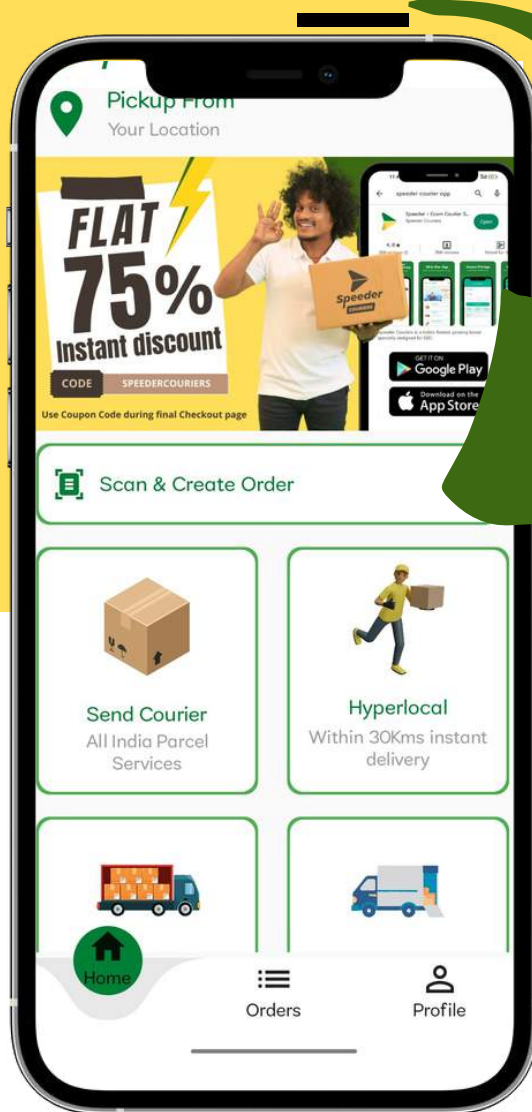


Book your courier in **ONE SECOND**

Scan & Create

NO MORE WAIT in QUEUE

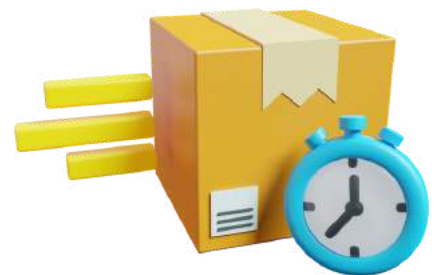
Specially made for Offline Sellers!!!



- 01** Customer just scans the barcode & creates order within 1 second
- 02** No Volumetric issues & No way transporting hazardous items.
- 03** Hassle Free - Monthly payments



Credit Facility
upto ₹5 Lakhs to
B2B Customers

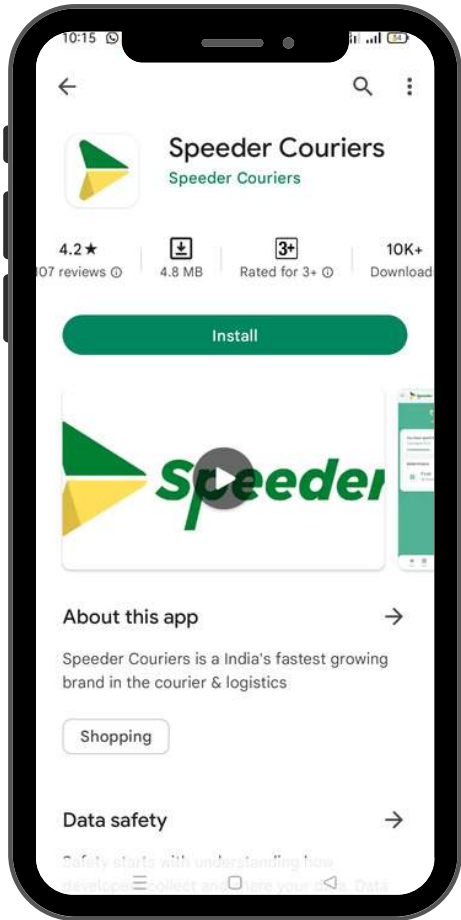


Same Day Delivery
Next Day Delivery in
Major Cities

Speeder Couriers – India's 1st App for Logistics!



What speeder is providing in the market for the customers?



India's 1st Super Logistics App

Customer can book couriers right from doorstep with instant pricing and payment on the go.



Instant Tracking

Customers can track & trace their parcels instantly on the app



Express Delivery or Refund

We are offering Express delivery to the customers within 24-36 hours in selected cities. If it is not delivered on time, their complete payment will be refunded.



Scheduled Delivery

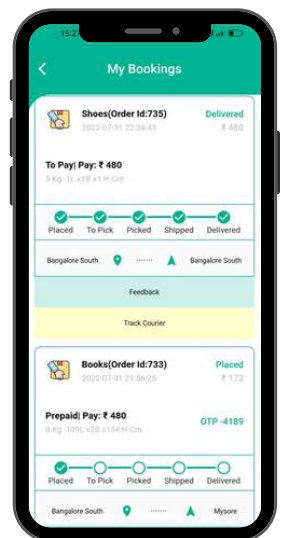
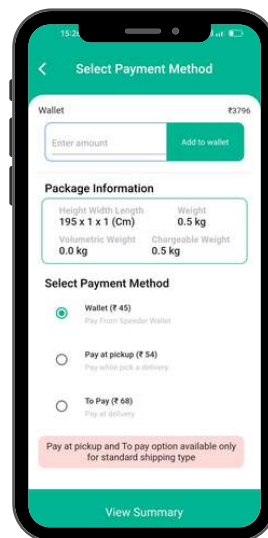
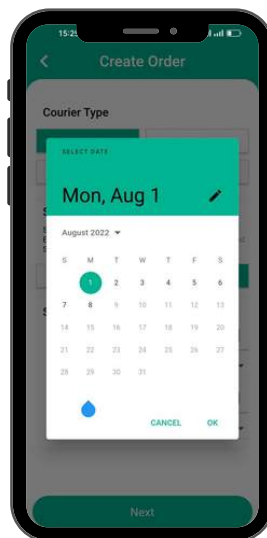
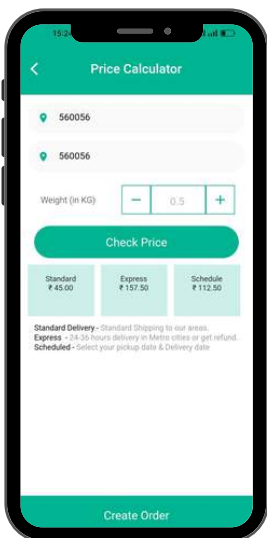
Customers can select their convenient time of Pickup & Delivery date/time.



Competitive Price

We promise to give competitive price in the market.

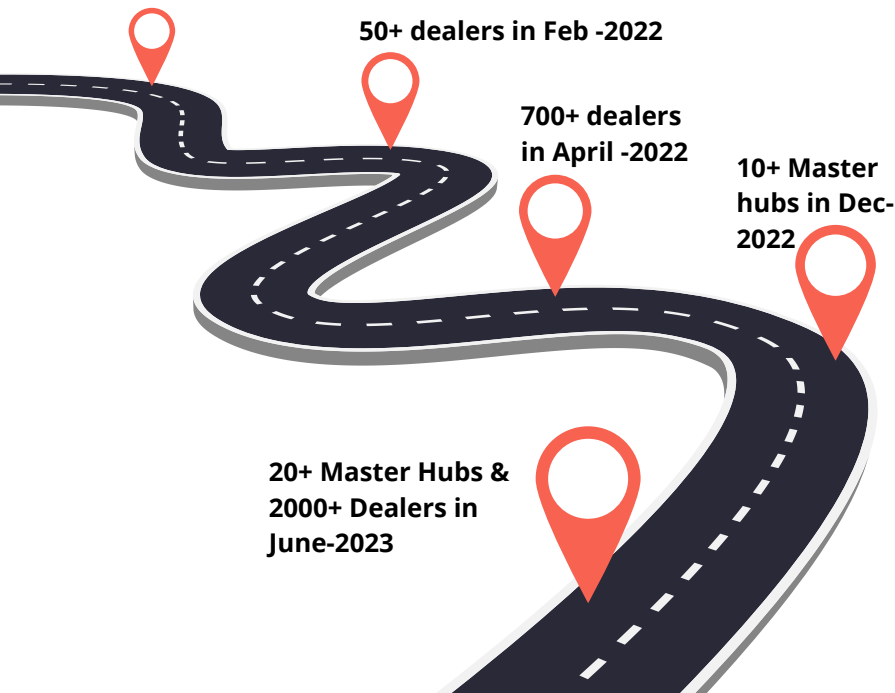
APP SCREENSHOTS



Our Path & Line of Products

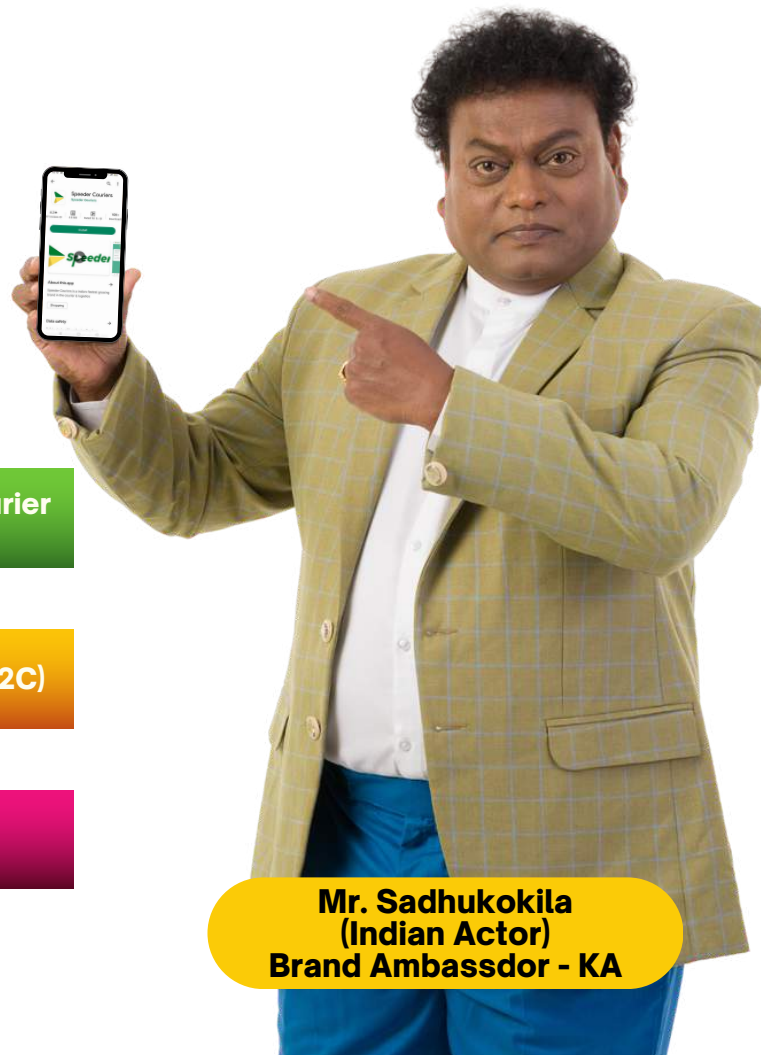


Expansion started by
October -2021



19000+ PINCODES

20+ Master Hubs










Mr. Sadhukokila
(Indian Actor)
Brand Ambassdor - KA

OUR STRENGTH

We have all services under one single platform.



Business Models	 Speeder COURIERS HAPPINESS ON HANDS	Other Courier Companies (Professional Couriers, DTDC, ST Courier, Trackon)	Other Delivery Companies (Delhivery, Xpressbess, Ekart, etc)
 Courier & cargo Bookings -(Offline)	✓	✓	✗
 Courier & cargo Bookings -(Online)	✓	✗	✓
 Import & Export Services - (Retail)	✓	✗	✗
 Ecommerce Deliveries	✓	✗	✓
 Food & Groceries Deliveries	✓	✗	✗
 Instant Truck Services	✓	✗	✗



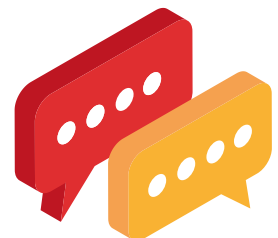
Our Courier rate @ ₹ 15/kg* - Pan India



Our Cargo rate @ ₹ 2/kg*



Load Vehicle @ Rs.10/Km*



Dedicated Customer Support team available for

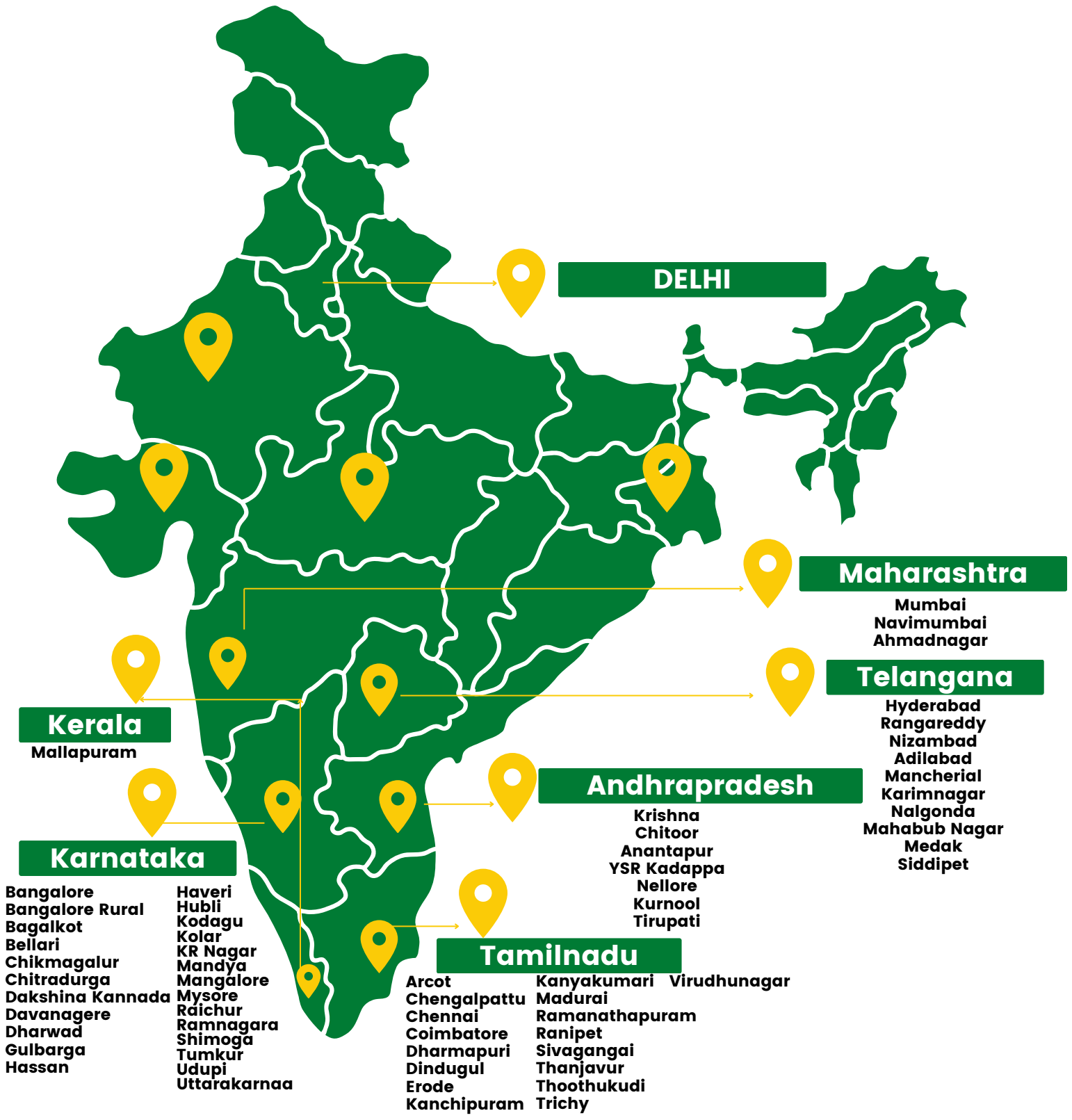
365 days

OUR NETWORK

We have around 2000+ Mini & Micro distributors covering 10000+ pincodes across India with Speeder Network.



2000+ Mini & Micro dealers in the Span of 2 years



OUR JOURNEY

Our Awards - Our Meetups - Our Brand Activities



SILICONINDIA SPOTLIGHT
DECEMBER - 2022

SPEEDER COURIER:

One-Stop Solution for All Logistics & Delivery Needs

EE

Speeder Couriers is the first company in India to take online orders without the need for a computer, printer & shipping label

has a custom-built application to facilitate customers with bookings with live tracking. Speeder Courier extends its services to various verticals of industry like e-commerce, healthcare, textile, apparel and lifestyle, engineering and electrical hardware, FMCG, and more. It also provides time-defined and slot preference delivery, Quality check during return, real-time monitoring, and reducing the rate of undelivered orders through technology. Speeder Courier boasts to be the first company in India that allows its customers to book couriers from their doorsteps, and one of the very few players in the market to provide a cash-on-delivery facility and paid pick-up.

Future Roadmap

"Speeder Courier was started in Bengaluru and through impeccable service has managed to grab many customers, especially post-covid. The organization envisions being the best logistics and delivery service provider by striving to deliver goods on time and improve tracking and bookings through its application. Speeder Courier aims to strengthen its position as a leading logistics company in India and to be the best, through technology, while maintaining the standard of quality and aims to keep growing and providing the best quality delivery and logistic services to its existing and upcoming customers", concludes, Kumar Sai, Director of Operations, Speeder Courier.

across the country. Speeder couriers mobile app is available in iOS & android for B2B and B2C customers for their regular & commercial usage. Weight discrepancy can be solved at the time of pickup itself & AWB is added at the same time. Speeder Courier ensures door-step pickup and door-step delivery without any extra cost, instant pricing, and real-time tracking of goods movement, cash on delivery facility and credit facility for enterprises and companies, and scheduling the pickup & delivery date and time options to its customers and also makes sure that the fastest delivery services for its customers are provided at an affordable rate to enable financial growth of their customers.

Speeder Courier provides various services like e-Commerce Logistics Services and Solutions, Full Truck Load, Half Truck Load, and Warehousing Solutions. The company provides customized logistic solutions for e-commerce to its customers according to their needs and ensures timely and safe delivery for customer satisfaction. Along with this, it also offers a wide array of services

Courier Services in the world serve as a vital link between people and enterprises and are in a steady pace of development. There are more than two thousand courier companies in India and it is quite a challenge for the service providers to stay unique and provide competent services. Though technology has replaced traditional uses of courier services, there still exists a need to transport physical goods over long and short distances. Courier services provide e-Commerce companies to expand and explore new avenues and cater their products to their clients but there are many challenges that the courier services face. To provide hassle-free services, a courier service must have skilled personnel, an efficient distribution network, competent delivery runners, the ability to manage multiple customers, transparency, affordability, and more.

Based out of Bengaluru, Speeder Courier is one of a kind powerful mobile app-based logistics company. In fact, it goes beyond logistics and claims to provide full assistance for enterprises and B2B and B2C companies

including cross-border services, parcel transportation, and freight services. The company also offers Full Truck Load services to transport bulk items and heavy load over long distances and Warehousing Solutions, which is technology based, to deal with the supply chain and makes sure that the parcels are transported from one hub to another safely.

Speeder Courier is differentiated from other players in the market, in that, it has a self-service portal for its clients, which enables them to book commitments on their own according to their needs. It also focuses on more engagement with clients to ensure smooth services and

India's No.1 Business Magazine - Silicon India. (Speeder Couriers - Spotlighted)



Business Meetings held with our Dealers - 2022

OUR JOURNEY

Our Awards - Our Meetups - Our Brand Activities



Events - Trainings - Annual Meets



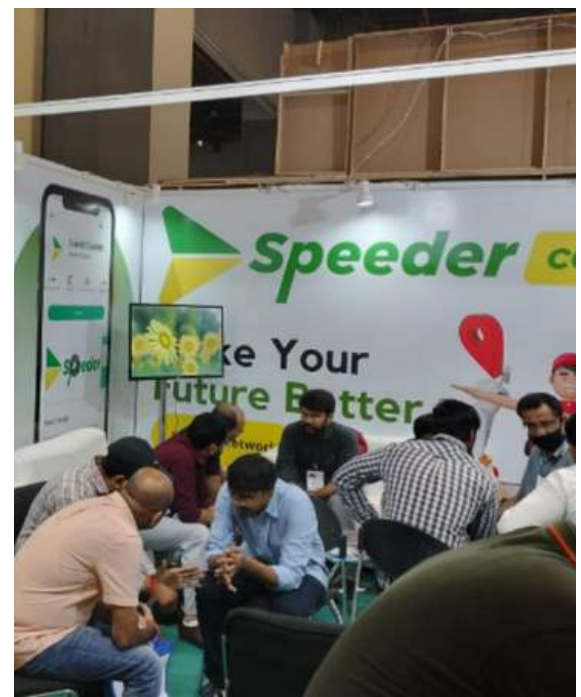
Our Team - Bangalore - Hyderabad

OUR JOURNEY

Our Awards - Our Meetups - Our Brand Activities



Awards - Recognitions - Marketing Shoots



Ekart & Myntra Associations - Expos Participation

OUR JOURNEY

Our Awards – Our Meetups – Our Brand Activities



We create Kirana Hubs for our Master Outlets - From all these kirana hubs our Master Outlet Dealer will get business. This service we are offering to our master hubs for FREE



Our Fleet Branding

OUR JOURNEY

Our Awards - Our Meetups - Our Brand Activities



10M+
Reach in Online - Every Month

1M+
Reach in Local Areas - Every Month

Requirements – Distributor



To handle our customers in a specific Zone.

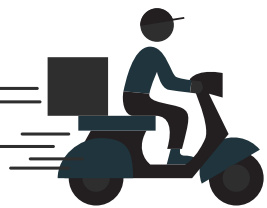
Roles of Distributor



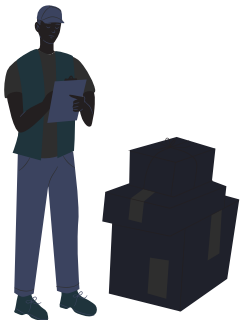
Order Bookings - Courier & Cargo
Profit Margin - upto 70%



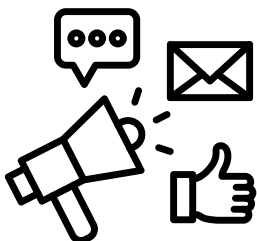
App Installations below
(Rs.10/Install)



Orders Pickup :
(Flat Rs.75 to Rs.100/Order)*
(B2B Rs.10 to Rs.30/Order)*



Order Deliveries :
(Flat Rs.10 to Rs.30/Order)*



Local Marketing & Meeting clients
for Business

Courier Distribution

To handle our customers in a specific Zone.



Requirements



**Minimum 100 - 200 Sq.ft
Space Required - Shop/Office**

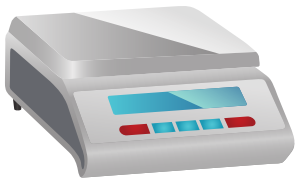
Speeder Branding Board is Compulsory



**Basic Computer & Printer
Required**



**Weighing Machine Required
Minimum 100kg
(Certified Digital Machine)**



**Portable Weighing Machine
for Delivery boy
Minimum Required 10KG
(Certified Digital Machine)**



Agents for Delivery & Pickup

Note: Office Setup should be done by Distributor only

Welcome Kit

We will provide some free materials to our Distributors to start their Business



Worth Rs. 15,000/- Free*



Solid Delivery Bag (Fire & water resistance) with 50KG Load capacity



Special Barcode Scanner with Special Barcode Rolls



500 Visiting Cards will be provided



2.nos - Tshirt will be provided



1 no. ID card will be provided



1000 Fliers will be provided

*Please note Freebies are the assets of Speeder Shipping Services. Freebies cannot be sold or gifted to anyone.

How to Start?



Documents required

- Aadhar Card
- Pan Card
- Business address proof - Rental Agreement/Noc, Electricity Bill
- Driving License

Process & Timings

- Payment receipt & SMS confirmation (Same day)
- Agreement Signing - 2-4 working days
- Delivery bag & Scanner Dispatch (4-7 working days)
- Marketing Materials Dispatch (10 Working days)
- Dealer Software Training (2-3 working days)

AGREEMENT TENURE: **2 years**

Total time to start business - 7 to 15 working days**

Distribution Investment

- Please discuss with your respective Sales Agent.
- Based on Area & Availability investment will differ.

THANK YOU

J O I N O U R N E T W O R K